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Is a DB Plan right for you?

Whether you're a sole proprietor, LLC or corporation, you may qualify for a huge tax deduction from your business income - as much as **\$100,000** or more each year!

What is a DB Plan?

A DB Plan is a Defined Benefit pension plan specifically designed to meet the tax savings and retirement income needs of small business owners – people who are:

- Business owners with 1-5 employees
- 45 years old or older
- Able to contribute a significant amount of earned income for 3 years or longer

Surveys indicate that 75% of former business owners report they regretted selling their business or practice because it did not accomplish their personal or business objectives. In retrospect, 3 out of 4 would have benefitted from taking tax-deductible money out over a period of years, with the proceeds from the sale of the business supplementing their accumulated nest egg. So why wait?

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Typical Occupations of DB Plan Owners

- Architect
- Financial Advisor
- Attorney
- Insurance Agent
- Contractor
- Mortgage Broker
- Consultant
- Physician
- Corporate Director
- Real Estate Agent
- Dentist
- Sales Rep
- Entertainer
- Software Developer

DB Plans can make up for lost time.

If you put off saving for retirement out of pure necessity, and can now afford to maximize your tax deductions while creating a secure and substantial future lifetime income stream in a tax-deferred manner and protect your savings by avoiding stock market losses, a DB Plan could provide the perfect solution for you. Find out more by calling AFCG today!

Important Dates:

DB Plans must be opened by the end of your fiscal year, usually December 31, but earlier could be beneficial. Plans must be funded by the business tax filing deadline.



AFCG's 'Brain Trust' can provide solutions for owners of small closely held businesses, independent contractors, consultants, professional service providers and solopreneurs.



Call a Retirement Plan Specialist today!
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A Business Success Story...But Taxes Too High?

To Owners of Closely-held Businesses, Consultants, Independent Contractors, Professional Service Providers and Self-Employed 'Solopreneurs':

AFCG, a 'Turnkey Advisory Board', offers the solution.

- ⇒ Huge up-front tax savings
- ⇒ Tax deferral
- ⇒ Guaranteed income for life
- ⇒ Avoid stock market losses



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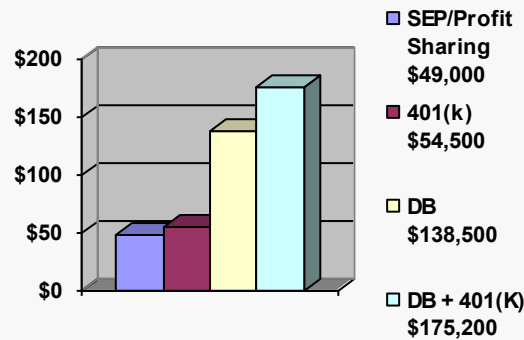
Save on Taxes Each Year

Recent IRS tax code changes allow qualifying small business owners to contribute as much as \$100,000 or more to a pension plan each year. Contributions are fully tax deductible and can provide tens of thousands of dollars in tax savings each year that will go toward retirement.

Highest Contributions

A DB Plan may allow you to contribute 2 -3 times the amount you might otherwise contribute to a SEP or 401(k). Your contribution maximum is based on your age, income and years to retirement.

Retirement Plan Contribution Limits*



*2011 plan maximum contributions for a 52 year old

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Independent Consultant Reduces Taxes



James, age 52, is in his peak earning years with an annual income of \$300,000 but his tax bill is also large.

Solution: A DB Plan for 10 years:

- Annual DB Contribution \$138,500
- Annual DB Tax Savings at 38%: \$52,600
- DB Accumulation at retirement: \$2.36 million

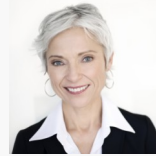
James can add a 401(k) and contribute an additional \$36,700 for a total contribution and deduction in 2011 of \$175,200.

More Than a Tax Strategy

- Investments grow tax-deferred to build wealth faster.
- Your contribution to a DB Plan could be as high as 50-80% or more of your earned income depending on your age, income, years to retirement and business type.
- You may be able to retire sooner by accumulating an additional \$1-2 million in 5-10 years.
- At retirement or plan termination, you can roll assets into an IRA where they can continue to grow tax-deferred until withdrawn.

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Professor Secures Retirement with Side Income



Diane, age 56, is a university professor and plans to retire in 6 years. The university provides a 403(b) to which she contributes. Her side income from consulting is an additional \$150,000 (after taxes), which she would like to invest for retirement.

Solution: A DB Plan based on side income:

- Annual DB Contribution: \$120,000
- Annual DB Tax Savings at 38%: \$45,600
- DB Accumulation at age 63: \$984,100

Flexibility When You Need It

- Set up a DB Plan at a comfortable contribution level. By adding a 401(k), you may be able to contribute up to \$36,700 more when you want larger deductions.
- You may make significantly higher contributions in early DB Plan years, reducing your required contribution in later years.
- The DB Plan will offer a range of contributions in year 2 and beyond.
- Your DB Plan can be amended if your business situation changes.

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Doctors Invest To Keep Retirement On Track



Christine, age 58, and Bill, age 60 are married and each earns \$245,000 a year from their practice. Both plan to retire in 5 years. Most of their income has been invested in their practice and real estate. Now they are ready for more diversified and conservative investments.

Solution: Maximum contributions to a DB Plan for Christine and Bill:

- Annual Combined DB Contribution \$365,300
- Annual Combined DB Tax Savings at 38%: \$138,800
- They create a conservative portfolio which will build to \$1.1 million for Bill and \$1.15 million for Christine in the next 5 years.
- Projected Combined Annual Benefit: \$195,000 or they can roll the lump sum into their IRAs.

Choice of Investments

Your assets may be invested in mutual funds, bonds, equities, annuities, or any other marketable securities. Investments with low or no volatility are generally recommended.